



DEPOSITION TESTIMONY

# 5 SIMPLE RULES

Case Study:  
Manatt

manatt

How does a law firm with 8 offices and 500 lawyers spread across the country ensure that its litigators have ready access to the tools they need to prepare their clients to testify on deposition? For Manatt, Phelps & Phillips, LLP, the answer is a program license for Deposition Testimony: 5 Simple Rules.

Manatt litigators use Deposition Testimony: 5 Simple Rules as a highly-valued supplement to traditional witness preparation. Because the program shows witnesses the right way—and the wrong way—to testify in a deposition, Manatt’s clients know exactly what to expect going into their depositions, and they make fewer mistakes and give better testimony as a result.

DEPOSITION TESTIMONY  
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For Craig J. de Recat, Co-Chair of Manatt's Trial Practice and a Member of the Firm's Board of Directors, the Deposition Testimony: 5 Simple Rules video is an integral part of his witness preparation routine.

"The video gives witnesses the experience of seeing what can happen to them in a deposition or trial if they are not careful, thoughtful and prepared. The visual impact of watching a witness under a relentless cross-examination because he or she didn't take the deposition seriously gives my clients an extra edge that ordinary witness prep doesn't. This video is a tremendously valuable witness prep tool."

Craig J. de Recat  
Co-Chair of Manatt's Trial Practice and a  
Member of the Firm's Board of Directors



But how do you get the video in the hands of clients located across town or across the country, or who are traveling?

"That's actually the easy part" notes Andrew H. Struve, a litigation partner in Manatt's Los Angeles, California office. "Because we have the video available on an external Manatt website, I can e-mail my clients a link and password and they can watch the video on-line wherever they are and whenever they have time. It's extremely convenient both for my clients and for me."



### How It Works

We Host the Program  
For You On-line  
Seamlessly Matching the  
Look and Feel of Your Site



You Email Your Clients  
A Link & Password



Your Clients View the Program  
– Anytime, Anywhere,  
On-Line Within Seconds

“Manatt also uses the video as a training tool for litigation associates. When the Firm recently rolled out “Manatt University”—a centralized archive of video presentations used for in-house training of its attorneys and hosted on a firm-wide Intranet—the Firm included Deposition Testimony: 5 Simple Rules. Now, Manatt litigators in Albany, Los Angeles, New York City, Orange County, Palo Alto, Sacramento, San Francisco and Washington, D.C. can watch the video on their office computers simply by navigating to “Manatt U.” and clicking “play.” And because Deposition Testimony: 5 Simple Rules is approved by the State Bars of California and New York, they earn valuable MCLE/CLE credit while they watch and learn.\*

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For more information please contact us:

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\* Please visit [www.depositiontestimony.com/mcle.html](http://www.depositiontestimony.com/mcle.html) for a complete list of states in which attorneys may earn MCLE/CLE credit by watching Deposition Testimony: 5 Simple Rules.