



New Media Legal Publishing Announces Upcoming Summer Webcast Series on West LegalEdcenter

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May 15, 2009 – New Media Legal Publishing will present two live webcasts this summer for continuing legal education (CLE) credit on West LegalEdcenter (westlegaledcenter.com). The programs – **“Negotiation Ethics for Lawyers”** and **“Defending Depositions in Employment Cases”** – will be held as live webcasts in June and July, respectively, and thereafter, will be available for viewing on an on demand basis through West LegalEdcenter.

“Negotiation Ethics for Lawyers” will use a hypothetical negotiation between lawyers representing a writer seeking to sell a literary property to several studios, illustrating how the rules of ethics apply when lawyers act as negotiators. The speakers will draw upon their considerable research in this area, as well as their skills and experience negotiating in similar contexts. Participants will walk away with concrete, practical advice, including:

- What you can and cannot misrepresent or conceal in a negotiation and why;
- How to handle tricky issues such as estimates of price or value, willingness to compromise, bottom lines and settlement authority;
- What statements of law or fact may be considered “material” in negotiations; and
- When puffing, posturing and exaggerating cross the line.

To view this program, please click here:

http://westlegaledcenter.com/program_guide/course_detail.jsf?courseId=20442745&sc_cid=nmlp_ws

“Defending Depositions in Employment Cases” will focus on preparing clients to testify on deposition in complex civil litigation, with an emphasis on employment cases that often present special challenges for the in-house and outside attorneys tasked with defending those matters.

Drawing upon their experience preparing senior executives at some of the country's largest companies to testify in complex civil cases, the speakers will provide concrete advice to in-house and law firm litigators on preparing their clients to testify, including how to take advantage of the latest technology in witness preparation. The program will cover the following topics:

- "The Golden Rules" of witness preparation;
- Controlling the deposition;
- Special tips for giving testimony in an employment case; and
- Using a witness preparation video to fully prepare your clients to testify.

The program will include a short demonstration of "**Deposition Testimony: 5 Simple Rules**" – the witness preparation video on demand that allows clients to see the right way – and the wrong way – to testify in a deposition, and how careless deposition testimony can be used to discredit them at trial. The video uses dramatic vignettes and practical narration to teach clients five simple but critical rules for testifying in a deposition.

To view this program, please click here:

http://westlegaledcenter.com/program_guide/course_detail.jsf?courseId=20443627&sc_cid=NMLP_ws

West LegalEdcenter is the nation's leading online CLE service from West, part of Thomson Reuters. It offers up-to-the-minute programs in partnership with the nation's most respected CLE and professional education providers.

About New Media Legal Publishing New Media Legal Publishing, Inc. is a legal publishing company based in Los Angeles, California, that develops, produces, markets and distributes innovative legal education content for law firms and companies. For more information about "**Deposition Testimony: 5 Simple Rules,**" please visit www.depositiontestimony.com. For more information about New Media Legal Publishing and its other products, please visit www.newmedialegal.com.

About West LegalEdcenter The West LegalEdcenter library contains more than 17,000 hours of continuing legal education, spanning all learning levels and covering every practice area. Our up-to-the-minute programming keeps pace with rapid changes in the law and with easy, online access, you can view programming on the Web wherever you are – from home, from the office or while traveling. For more information about West LegalEdcenter, visit www.westlegaledcenter.com.